

SMALL BUSINESS EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984



Weekly Publication \$2.00

Vol 29, Edition 46

February 6, 2014

SBA Launches 2014 Emerging Leaders Initiative



The U.S. Small Business Administration has launched its 2014 Emerging Leaders (formerly e200) executive-level intensive entrepreneurship training initiative for small business owners in 27 cities and communities across the country. Entering its seventh consecutive year, the initiative has trained more than 2,000 promising small business owners in underserved communities, and continues to expand its impact helping small businesses grow and create jobs. This year our nation's capital, Washington, D.C., has been added along with Miami, Wichita, and Newark.

"Emerging Leaders has a proven track record of helping small businesses in underserved communities," said SBA Acting Administrator Jeanne Hult. "Graduates of the program have increased their revenue, created jobs and helped drive local economic growth in their communities. Adding new locations this year builds on this success and provides even more entrepreneurs in underserved communities with the support, resources and skills to succeed."

The Emerging Leaders initiative has been a catalyst for expanding opportunities for underserved communities. Surveyed Emerging Leader graduates have created nearly 2,000 new full-time jobs have been created since the program's inception. These graduates also reported having secured more than \$73 million in new financing for their businesses, and an increase in confidence when competing for government contracts. After participants in the Emerging Leaders training graduate, companies have reported they were awarded federal, state, local and tribal contracts, worth more than \$1 billion.

Continued on page 2

Accelerating Affluence and Perpetuating Poverty

By James Clingman

The role we play in our own economic demise is mind-boggling. First of all, our priorities are screwed up. We place more emphasis on some of the most meaningless issues and aspects of life. We use much of our time talking about the housewives, the preachers, the husbands, the Grammys, the fashions, and yes, politics, and fail to do what it takes to really empower ourselves. It is a case where the poorest in this society are doing everything they can to further enrich the affluent.

Of course, it is by design and there has to be a willing and, as Amos Wilson said, "stupid" consumer class to maintain our capitalistic system. But this is not a diatribe against rich people; as a matter of fact, I wish we had more rich people

rising from the ranks of the poor. The intent of this article is to illustrate our participation in keeping ourselves in the very place we complain about being.

The affluent are piling up more cash than they could spend in a three lifetimes, and they never get distracted from that mission. They do not succumb to being dumbed down by stupid, time-wasting, no-redeeming-value, TV shows. They are not swooning over politics; they know it's nothing but a game and a means for them to get even richer. Yes, some of them are even willing to break the law, sacrifice their morality, and do unethical things to get what they want; but I am certainly not suggesting we go that far.

I am suggesting that we stop being the fodder for our economic system, at least not to extent we are now. I am suggesting that we take ourselves more seriously and start playing to win. Aside from the obvious problems for our children, this is also a problem for the country. The rich save and the poor

spend, which heightens the importance of income inequality. If the vast majority of the money in the system always finds its way to the top 1 percent, thereby, not very likely to be spent, then what happens to consumption, which comprises two-thirds of our GDP?

It's one thing to talk about income and wealth disparities, but it's an entirely different thing to get down to the business of doing something about it. We can, as Red said in Shawshank Redemption, "Get busy livin' or get busy dyin'" and that begins by studying and learning how business is done in this country. Find out what your individual role is and what our collective role is, and then change the paradigm.

Stop buying so much stuff that others make; start buying more of what we make. Stop complaining about others starting businesses in our neighborhoods; start our own. Slow down spending; increase saving. Use Black financial plan-

Continued on page 2

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
703 Market St., Ste 1000, San Francisco, CA 94103

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820

Inside this issue:

Get Started with Goal Setting in Five Steps
Sub-Bid Request Ads
George S. Ehara - Swinerton Builders
Travel & Tourism
Black History Month
Public Legal Notices
Access to Capital
SBE Subscription Form

Page 2
Pages 3-7
Pages 7
Page 8-9
Page 10
Pages 11-13
Page 14-15
Page 16

2014 Emerging Leaders Initiative

Continued from page 1

Sixty-two percent of surveyed participants reported an increase in revenue while 72 percent of those surveyed reported maintaining or creating new jobs in their communities.

In 2013, the initiative graduated nearly 400 small business owners, representing the largest graduating class since it began in 2008.

The seven month executive intensive entrepreneurship education series includes approximately 100 hours of classroom time per participant and provides the opportunity for small business owners to work with experienced mentors, attend workshops, and develop connections with their peers, city leaders, and financial communities.

Local recruitment for the 2014 training cycle is underway at selected SBA district offices, and classes are scheduled to begin in April. Information on how interested small business owners can apply and on the eligibility criteria can be found at www.sba.gov/emergingleaders.

For more information about Emerging Leaders, or to contact the respective local SBA District office in that area, go to www.sba.gov/emergingleaders.

Source: U.S. SBA

The cities hosting Emerging Leaders initiative classes in 2014 are:

Albuquerque, N.M	Honolulu, Hawaii	Philadelphia, Pa.
Atlanta, Ga.	Newark, N.J.	Phoenix, Ariz.
Baltimore, Md.	Los Angeles, Calif.	Portland, Ore.
Boston, Mass.	Memphis, Tenn.	Seattle, Wash
Chicago, Ill.	Miami, Fla.	St. Louis, Mo.
Dallas, Texas	Milwaukee, Wis.	Syracuse, N.Y.
Denver, Colo.	Minneapolis, Minn.	Washington, D.C.
Detroit, Mich.	New Orleans, La.	Wichita, Kan.
Fresno, Calif.	Oklahoma City, Okla.	Youngstown, Ohio

Accelerating Affluence and Perpetuating Poverty

Continued from page 1

ners, tax preparers, accountants, lawyers, and yes, sports agents, start building a relationship with a bank, a Black bank if possible, and stop falling for those celebrity prepaid debit card rip-offs.

I understand that some folks cannot get checking accounts, which causes some of them to fall prey to high profile celebrities who endorse cards that charge usury fees. But regardless of your situation, you should try to build a relationship with a bank or credit union, and stop paying outrageous fees to spend your own money?

Those cards, backed by the likes of Russell Simmons, Magic Johnson, Lil' Wayne, just to name a few, only increase their affluence and perpetuate your poverty. They charge loading fees, monthly fees, ATM fees, and even "inactivity" fees, of which the so-called "Rush Card" has the highest. Check them out for yourself, and stop being clowned by these guys and their backers. If you must use a prepaid card, find the cheapest one; you don't need a celebrity's face on it or an endorsement by a celebrity for it to work for you.

Finally, in his SOTUS the President said no one should have to raise a family in poverty, and therefore we need to raise the minimum wage to \$10.10. Poverty level for a four-person household is \$23,850; at \$10.10 per hour and with one person working, that household would earn \$21,008. Duh! Don't get emotionally hyped by mere words; do some research and know the facts. Accounting for inflation and productivity,

some reports indicate the minimum wage should be even higher, and unless it is tied to inflation, with raises every year, "10-10" will go down in history as just another cute political phrase.

Sure, we should raise wages for the lower tier of workers, but that in and of itself will not make a dent in the "inequality gap" now being discussed. As stated earlier, poor people spend; rich people save. Thus, the cycle continues: Accelerating Affluence and Perpetuating Poverty.

About James E. Clingman:

James E. Clingman is the nation's most prolific writer on economic empowerment for Black people. His weekly syndicated newspaper column, Blackonomics, is featured in hundreds of newspapers, magazines, and newsletters. He has written six books, the latest of which is Black Empowerment with an Attitude, and has been the featured speaker for numerous organizations, schools, churches, and events across the United States. Former Editor of the Cincinnati Herald Newspaper, Clingman is the founder of the Greater Cincinnati African American Chamber of Commerce, and has been instrumental in establishing several other Chambers of Commerce around the country, as he continues to promote economic freedom for African Americans. He was an Adjunct Professor at the University of Cincinnati for 12 years, where he taught Black Entrepreneurship; he also founded Cincinnati, Ohio's Entrepreneurship High School in 2001.

Website: www.blackonomics.com

Source: 2013 Trice Edney Communications; BLACKONOMICS

Get Started with Goal Setting in Five Steps

Goal setting is an important part of starting and growing a small business. In fact, goal setting can play an important role in many different parts of your business, from starting a business, to marketing, to sales, to succession planning. Goals provide direction, motivation and a clear way to measure your forward-moving progress.

Without goals, and a process for tracking your goals, you may have difficulty seeing the big picture and staying focused. Goal setting helps you build a bridge that can guide you from where you are right now to where you want to be.

The tips below will help you get started with goal setting for your business, focus on the specifics of what you hope to accomplish, and start to put your plan into action.

Step 1: Start with a Dream

The first stage of goal setting is about considering everything you dream of accomplishing. It doesn't need to be realistic at this point, so avoid limiting your thought process to what you think may actually be possible. Now is the time to consider every possibility, as if there are no boundaries.

To get started, grab a piece of paper and think about where you want to be in one year, five years and ten years. Don't worry about how you will get there, just write down every possibility -- big and small.

Step 2: Brainstorm the Possibilities

Once you've written down your clearest dreams, it's time for a brainstorming session to access some of the ideas lurking in your subconscious.

You can follow any brainstorming method that is most effective for you. If you get stuck, here are a few brainstorming processes to try:

Brain Dump - Let your mind take off and write down everything that you think of, whether or not it makes complete sense at this stage.

List Making - Focus on one significant idea at a time and create an outline of all of the possible goals that may be part of each larger idea.

Mind Mapping - Start with one idea, then use words and drawings to create a map of related ideas.

Step 3: Sort the Options

The next step involves taking all of the dreams and ideas you have down on paper from Steps 1 and 2 and making sense of them. It's useful to sort your ideas into a few categories, based on measures that are important to you.

For example, you might create categories based on your priorities, ranking your ideas by how important they are in your life. You could also categorize your ideas based on:

- Attainability
- Time commitment required
- Financial impact
- Desirability

The categories you create for your ideas isn't as important as the process of creating a way to sort them.

Once you create meaningful categories, and start to put your ideas into groups, you may be surprised at how much overlap there is. In some cases, once this step is complete, you may find that you have a few consistent themes that

Continued on page 13

Editorial Staff

Publisher:

Gerald W. Johnson [gwj@sbeinc.com]

Outreach & Managing Editor:

Valerie Voorhies [vvh@sbeinc.com]

General Manager:

Kevin Grant [kgrant@sbeinc.com]

Production Staff

Sales & Production Manager:
Nabil Vo [nvo@sbeinc.com]

Sales

Willie Sims [wsims@sbeinc.com]

Graphics Design:

Tyler Chen [tchen1129@gmail.com]

Webmaster:

Umer Farooq [umer@octadyne.com]

Writer:

Cheryl Hentz [cheryl.hentz@gmail.com]

AWARDS

• CITY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2014 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

MEMBERSHIPS



703 Market Street, Suite 1000
San Francisco, CA 94103

Email: sbe@sbeinc.com • Website: www.sbeinc.com
Telephone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255
Office Hours: 8:00 a.m. - 5:00 p.m.

ISSN 0892-5992 SBE is a certified DBE - CA UCP Firm #5988

SUB-BID REQUEST ADS



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 • 415-382-1188 • Fax: 415-883-7529
Contact: Kathy Rowen • bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL CERTIFIED DVBE/SBE/DBE/WBE/MBE/LBE
and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES.

FOR THE FOLLOWING PROJECTS:

**LOWELL HIGH SCHOOL SEISMIC STRENGTHENING
SAN FRANCISCO UNIFIED SCHOOL DISTRICT
SAN FRANCISCO, CA**

**BID DATE: FEBRUARY 18, 2014 at 2:00 pm
ESTIMATE: \$4,000,000**

**ROOSEVELT MIDDLE SCHOOL MODERNIZATION
SAN FRANCISCO UNIFIED SCHOOL DISTRICT
SAN FRANCISCO, CA**

**BID DATE: FEBRUARY 25, 2014 at 2:00 pm
ESTIMATE: \$10,800,000**

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS INC STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES THE RIGHT FOR ARNTZ BUILDERS INC TO REQUIRE SUBCONTRACTORS TO PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BONDS OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS
THIS PROJECT HAS A PROJECT LABOR AGREEMENT
AN EQUAL OPPORTUNITY EMPLOYER

CALTRANS #04-3A8704

Retrofit Bridge, Replace Bridge, And Construct Emergency Access Lane.

In Contra Costa County and Near Martinez From Arthur Road Undercrossing To 0.5 Mile North Of Mococo Overhead

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Asphalt AC Dike, Bridge Removal, Cellular Concrete, CIDH Concrete Piling, Clearing/Grubbing, Concrete Supplies, Construction Area Signs, Corrugated Steel Panel, Dewatering, Drill and Bond Dowels, Earthwork Grading and Paving, Earthwork, Electrical Signal and Lighting, Geo-synthetic Materials Supply, Health and Safety Plan, Hot Mix Asphalt, Lead Compliance Plan, Lumber Structures, Metal Fabrication, Misc. Metal, Non-Storm Water Discharge Control, Painting (Steel), Permanent Concrete Barrier, Piling, Portable Concrete Barrier (K-Rail), Railings & Barriers, Reinforcing Steel (Rebar), Roadway Signs, Sawcutting, Street Sweeping, SWPPP, Temp and Permanent Erosion Control, Temp Chain Link Fence, Temporary Timber Matting, Temporary Traffic Control, Temp Crash Cushion Module, Traffic Stripe & Pavement Markings, Trucking, Vegetation Control, Water Pollution Control, Water Pump Bypass Systems.

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596
Phone: 925-932-7900 • Fax: 925-279-2269
An Equal Opportunity Employer

Candlestick Point in San Francisco

Opportunity to Perform DEMOLITION, MASS GRADING & SURCHARGE during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform demolition, mass grading and surcharge services for Candlestick Point Redevelopment Subphase CP-01 Stage 1

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7694>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting
and Job Walk:

**February 18th at 10:00 AM
Building 101
101 Horne Ave.**

**Hunters Point Shipyard
San Francisco, Ca 94124**

Proposals must be submitted by
March 4, 2014

Requesting bids from DBE/MBE/WBE AND OBE subcontractors and suppliers for:

**PROJECT: River Supply Conduit Improvement Upper Reach -
Units 5 & 6 Project, Los Angeles Contract 7241**

BID DATE: MARCH 4, 2014 @ 2:00 PM

OWNER: City of Los Angeles Dept. of Water & Power

Geotechnical Instrumentation, Open Cut Construction, Microtunnel/Pipe Jacking (NAICS 237990), Concrete Structure & Cellular Grout (NAICS 238110), Utility Relocations (NAICS 237990), Trucking/Hauling (NAICS 484220), Surveying (NAICS 541370), Electrical (NAICS 238210), Welding & Cathodic Protection (NAICS 238190), Paving & Striping (NAICS 237310), Fencing (NAICS 238990), Erosion Control & SWPPP (NAICS 561730), Fuel Service (NAICS 324110), Site Security (NAICS 561612), Traffic Control (NAICS 561990), Testing (541380), Steel Water Pipe (NAICS 331511), Tunnel Segments (NAICS 238120), Steel Casing (NAICS 331210), Reinforcing Steel and Shoring Materials (NAICS 238120), Aggregate Materials (NAICS 212319/212321), Construction Signage (NAICS 237210), Equipment Rental (NAICS 532412), Building Materials (NAICS 444190)

Plans, specifications and bid proposals are available at our office at 15900 Olden Street, Sylmar, CA 91342; or contact Robert Marshall for assistance at 818-362-2062 or email rmarshall@frontierkemper.com.

Frontier-Kemper Constructors, Inc. is willing to assist all MBE/WBE and OBE subcontractors and suppliers to obtain bonds, lines of credit, supplies, materials and insurance. Large work items can be broken down into smaller categories or quantities and can arrange delivery schedules to facilitate maximum participation where feasible. A Bond Assistance Program (BAP) has been adopted by the City of Los Angeles. For more information, call 213-258-3000.

For technical questions or assistance, please contact Robert Marshall at 818-968-1168 or email rmarshall@frontierkemper.com



Frontier-Kemper Constructor, Inc.

15900 Olden Street Sylmar, CA 91342 • (818) 362-2062 / FAX (818) 833-4289

**TAFT ELECTRIC COMPANY,
1694 EASTMAN AVENUE, VENTURA, CA 93003**

Contact: Tim Herrera
Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified union DBE businesses for the following project:

Contract # 07-292504

Construction on State Highway in

Ventura County in Thousand Oaks at Lynn Road Overcrossing

LOCATION: State Highway in Ventura County in Thousand Oaks at Lynn Rd. Overcrossing

APPROXIMATE PROJECT VALUE: \$310,000

BID DATE/TIME: 2/20/14 @ 2:00pm

SEEKING: Lead Compliance, Construction Signage, Traffic Control System, Water Pollution Control Program, Drainage Inlet Protection, Concrete washout, Roadway Excavation, Class 3 Aggregate Base CY, Lean Concrete Base, Detectable warning Surface, Minor Concrete (Curb, Curb Ramp, and Gutter), Interconnection Conduit and Cable (LS), Modify Signal and Lighting and Landscape.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Advertise
with the Small Business Exchange

Utilize SBE's TARGETED DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Lenahan Road @ Funks Creek
County of Colusa, Contract #400025J
Bid Date: February 10, 2014 @ 10 a.m.

Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking. C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from County of Colusa at <http://www.countyofcolusa.org/index.aspx?NID=634&ART=2206&ADMIN=1>

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Firestone Blvd. Bridge over San Gabriel River
City of Norwalk, Contract # 7147
Bid Date: February 12, 2014 @ 11 a.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available by contacting the City of Norwalk at (562) 929-5700, or by email at Rhillman@ci.norwalk.ca.us or by contacting Kimberlee Marlan at C.C. Myers, Inc. at (916) 635-9370 or by email at kmarlan@ccmyersinc.com.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER.

RGW Construction Inc. is seeking all qualified SBE/DBE/LBE for the following project:

Transbay Transit Center, San Francisco, CA
Bus Ramp Project TG18.01
SBE/DBE/LBE Goal: 20%
CM/GC Contract No. 08-04-CMGC-000 Project No. 30100
Bids: March 6, 2014 at 2:00pm

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Traffic Control, Demolition/Bridge Removal, Clear & Grub, Aggregate Base, Asphalt Paving, CIDH Piles, Prestressing Concrete Cast-in-Place, Structural Concrete, Joint Seal, Reinforcing Steel, Steel Structure, Sign Structure, Signs Roadside, Clean and Paint Steel, Concrete Curb & Sidewalk Misc., Fencing, Survey & Historical Monument, MBGR, Metal Railing, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Signal and Lighting, Surveyor, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, Storm Drain (Underground) & Trucker

RGW is willing to breakout any portion of work to encourage SBE/DBE/LBE participation. Contact us for a specific item list.

Bid Plans and Specs that do not contain protected information may be purchased via ARC Northern California 415-495-8700 <http://www.e-arc.com> or are available to view and copy at our office. Contact **Karim Massoud 925-606-2400** for any questions, including bonding, lines of credit, and insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Santa Cruz County Near Scotts Valley from 0.3 Mile North of Glenwood Cutoff to 0.5 Mile South of Glenwood Drive
Contract No05-1C1804 Federal Aid Project ACHSNHP-P017(108)E
Engineer Estimate \$2,910,000 - 245 Working Days
Goal: DBE 5%
Bids: February 12, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Cold Plane, Drilling, Rebar, Slope Protection, Striping & Markers, Trucking, Concrete Barrier, Demolition, Fabric & Oils, Guard Railing, Signs-Roadside, Traffic Control, Underground, Soil Nails, & Shotcrete.

Scope of Work: Widen shoulder and construct soil nail wall.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch at 925-606-2400, or e-mail johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

7333 - 2013 Relinquishment Pavement Project
City of San Jose
DBE Goal: 7.7%
Engineer Estimate: \$13,400,000 - 90 Working Days
Bids: February 13, 2013 at 3:00pm

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area, Traffic Control, Raise Iron-Utilities, Cold Plane, Slurry Seal, Crack Filling, Cold-in-Place Recycling, Concrete Curb & Sidewalk Misc., Survey & Historical Monument, Thermoplastic Traffic Stripe & Marking, Detector, SWPPP Planning, Water Truck, Sweeper & Trucker.

Scope of Work: Paving/resurfacing, Highway and Road, Major and Residential

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or online from BidSync. Contact Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

SUB-BID REQUEST ADS

Tutor Perini | ZACHRY | PARSONS, A Joint Venture

REQUEST FOR BIDS

Inviting qualified bidders including, but not limited to, certified SBEs, DBEs & DVBEs, for:

Furnish & Install Fencing

**Work on California High Speed Rail - Contract CP1 - HSR13-06
SEALED BIDS DUE, February, 21 2014 by 5:00 PM**

Address bids to: TPZPJV, 15901 Olden Street, Sylmar, CA 91342, Attention: Jerry Brown

Address bids to: TPZPJV, 15901 Olden Street, Sylmar, CA 91342, Attention: Jerry Brown

TPZPJV, in its sole and absolute discretion, may reject any and all bids, or accept a bid or combination of bids, which will best serve the project's interest. In the event that the successful Bidder fails to execute the Contract, TPZPJV reserves the option to accept the bid of the next lowest/qualified Bidder within ten (10) calendar days from such default.

Project Goals include:

- 30% SBE (including Micro Business), 10% DBE and 3% DVBE
- 30% National Targeted workers /3% Disadvantaged workers
- 100% Recycle - Concrete & Rebar / 75% Recycle - Construction Waste

Drawings / Specifications / Insurance Requirements (Contractor Controlled Insurance Program) / CBA (Project Labor Agreement) as well as Scope (Bid Package) are available for review at:

• **Share Point Web Site** (interested parties reply to: contactcp1@tpzpjv.com to receive access information for the Share Point website)

• **TPZPJV's Office** - 1401 Fulton Street, Suite 400, Fresno, CA 93721

Requests for Information regarding Bid Package: **Email** Johnathon.Sim@TPZPJV.COM or call (559) 385-7025 or fax (559) 353-2764

TPZPJV INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SBEs, DBEs & DVBEs REGARDING

PARTICIPATION ON THIS PROJECT

NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR RELATED SERVICES
AN EQUAL OPPORTUNITY EMPLOYER

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Ludlow

Caltrans Contract No.: 08-0K2804

District 08 on Route 40

DBE Goal: 5%

Bid Date: February 13, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder Rumble Strip.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Email: joe.sidor@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Near Big Bear Lake

Caltrans Contract No.: 08-0G6204

District 08 on Route 38

DBE Goal: 5%

Bid Date: FEBRUARY 13, 2014 @ 2:00PM

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: asphalt concrete material & paving, bridge removal, fencing, imported borrow, reinforcing steel, traffic control system, AC Dike, Aggregate base, Biologist monitoring, CIDH piling, Concrete Barrier, construction area signs, Erosion Control, Fish protection, Hydro-seeding, Isolation Casing, Joint Seal, Metal beam guard rail, Minor concrete, Precast Girders, Roadway Excavation, Rock Slope protection, Steel Bridge Railing, Storm drainage, Structure excavation, Temporary & permanent striping, Temporary signal system, Trucking, Waterproofing.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449 Email: al.artega@skanska.com



**I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Soil Nail Walls

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact **Dave Sharpnack** at 951-295-3140. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Advertise WITH US

SUB-BID REQUEST ADS

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane and Hma Overlay, Yucca Valley
Caltrans Contract No.: 08-0F6604
District 08 on Route 247
DBE Goal: 9%
Bid Date: February 20, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder, Temporary Tortoise, Rock Slope Protection, Transplant Trees, Rumble Strip (Ground-in), Jointed Plane Concrete Pavement (RSC), Modify Signal, Hydroseed.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360, Fax: (951) 788-2449
Email: tom.mehas@skanska.com

Sub-Bids Requested From WBE, MBE, DBESubcontractors & Suppliers for:

Joint Intake and Fish Screen Project
Owner: Reclamation District 2035
Location: Woodland, CA
Bid Date: 3/5/2014 @ 2:00 PM

TRADES: SUBS: Clearing, Sealants & Caulking, Reinforced Steel, Metal Framing, Demolition, Hoists & Cranes, Dewatering, Perforated Metal Wall Panels, Trucking, Paving, Erosion Control, Electrical & Instrumentation, Fencing, PVC Membrane Roofing, Painting & Coatings, Masonry, HVAC/Flashing & Sheet Metal, Steel Joists, Landscape & Irrigation, Geomembrane Lining, Metal Decking, Domestic Well System, Surveying, Bore & Jacking (Trenchless Technology)

MATERIALS & SUPPLIERS: Aggregates, Pipe Pile, Concrete, Mechanical Equipment, Manholes, Hatches, Aluminum Handrail, Rough Carpentry, Doors & Windows, Sheet Pile, Sluice and Slide Gates, Piping, Valves & Accessories, Misc Metals & Structural Steel.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763 • Phone: (916) 351-0457 • Fax: (916) 351-1674
 Contact: Karen Reichenberger

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

Requesting SBE (including DBE, DVBE, LBE) Subcontractors and Suppliers for:

Transbay Transit Center Project
Trade Package TG18.1
Bus Ramp Package
Location: San Francisco, CA
Bid Date: March 6, 2014

Walsh Construction is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Walsh Construction will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Seeking: AC Paving, Aggregates, Bridge Bearings, Bridge Demolition, Bridge Joint Seals, CIDH Piling, Concrete Barrier, Construction Area Signs, Demolition, Drainage, Electrical, Erosion Control, Fencing, Hazardous Material Disposal, Imported Borrow, Minor Concrete, Misc. AC, Miscellaneous Metal, MSE Walls, Prestressing, Ready Mix Concrete, Rebar, Roadside Signs, Sign Structures, Striping, Structural Steel Bridge, Traffic Control, Trucking, Underground Utilities, Metal Bridge Railing, Deck Drainage Systems, Cast In Place Retaining Walls, SWPPP.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to transbay@walshgroup.com. Plans and Specs are also available to review at our office. Refer to page A1-2 – A1-5 of the IFB for the schedule of bid prices.

Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract and subject to approval by Walsh Construction. Walsh Construction will pay bond premium up to 1.5%. Quotations must be valid for the same duration as specified by the Owner for contract award.

There is a PLA agreement for this job. It can be found at:

<http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement>.

Walsh Construction is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters and Iron Workers. Subcontractor scope/prices (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Walsh Construction

1777 Oakland Blvd Suite 300 • Walnut Creek, CA 94596
 Phone: 925-627-1700 • Fax: 925-944-9860

Contact Person: Jay Simms

An Equal Opportunity Employer

Contact Walsh Construction at transbay@walshgroup.com for assistance in obtaining bonds, lines of credit and/or insurance if necessary.



FIND

Subcontractors, Vendors,
and Suppliers

REACH

Diverse Audiences of Various
Ethnicity, Race, & Gender

ADVERTISE

Sub-Bid Request Ad

SBE Newspaper boasts a weekly readership of **75,000**
 SBE Delivers competent, competitive, and certified
 subcontractors, vendors, and suppliers

SUB-BID REQUEST ADS

Kiewit Infrastructure West Co.

Request for Subcontractor/Supplier Quotes from Disadvantaged Business Enterprises (DBE), Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), and all Other Business Enterprises (OBEs), Subcontractors, Professional Services, Material Suppliers, and Equipment Suppliers:

Project Owner: Department of Water and Power of the City of Los Angeles

Project Name: River Supply Conduit Improvement Upper Reach – Units 5 & 6 Project

Project Proposal Due: Tuesday, March 4, 2014 @ 2:00PM PDT

Subcontractor/Supplier Quotes Due: Tuesday, March 4, 2014 @ 2:00PM PDT

On behalf of the bidding entity (may include a JV), Kiewit Infrastructure West Co., a subsidiary of Kiewit Corporation (Kiewit), is bidding as a prime contractor for the construction of the project listed above and is seeking sub-quotes from DBEs, MBEs, WBEs, and all OBEs.

Kiewit is requesting quotes from interested subcontractors, professional services, material suppliers, and equipment suppliers. All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. The subcontractors, material suppliers, professional services, and equipment suppliers must be able to accept all terms and conditions of the project under the subcontract.

Kiewit will conduct itself in good faith with all DBEs, MBEs, WBEs, and OBEs regarding participation on the project; utilizing the MBDA, U.S. SBA, California Supplier Clearinghouse, and/or CalTrans online resources.

We are accepting quotes for the following services/supplies: Acoustical Engineer, Environmental Consultant/Engineer, Geotechnical Engineer, Quality Control, Noise/Vibration Monitoring, Certified Arborist, Dumpster/Trash Service, Site Security, Hydro Test, Traffic Control / MOT, Aggregate, Cement and Concrete, Utility Material, Trucking & Hauling, Water Trucks (Operated), Shoring and Underpinning, Excavation Support and Protection, Soil Treatment, Permeation Grouting, Consolidation Grouting, Jet Grouting, Storm Water Pollution Prevention Plan (SWPPP), Street Sweeping, H Piles Supply, Bored Pile, Instrumentation and Monitoring, Cathodic Protection, Concrete Curb & Gutter, Manholes & Cleanouts, Reinforced Concrete Pipe, Cast Iron Sewer Pipe, Concrete Pipe, Culverts Supply, Manhole Covers & Frames, Asphalt Paving, Curbs and Gutter, Irrigation System, Fencing, Planting, Landscaping Contractors, Shrub and Tree Transplanting, Plant Maintenance, Concrete Reinforcing Installation, Concrete Reinforcing Supply, Cast-in-Place Concrete, Concrete Pumping, Structural Concrete, Precast Concrete Specialties, Welding Services, Steel Pipe, Structural Steel Erection, Joint Sealant, Paints and Coating, Hydraulic Valve, Basic Measurement and Control Instrumentation, Instrument, Process Piping, Basic Electrical Materials and Methods, Grounding and Bonding, Electrical Identification, Conductors and Cable, Raceway and Boxes, Wiring Device, Lighting, Tunneling, Boring and Jacking, Microtunneling, Boring or Jacking Conduit, Steel Casing, Low Density Concrete, Grout, Structural Steel Fabrication, Pipes and Tubes, Valve, Piping Specialties, PM Mech-pipe & Fitting, and Temporary Barriers & Enclosures, Sound Wall (design and install), Saw Cutting, Steel Fibers, and Utility Relocates.

Quotes are to be submitted to:



Kiewit Infrastructure West Co.

10704 Shoemaker Ave., Santa Fe Springs, CA 90670

Tel: (562) 946-1816, Fax: (562) 309-8201

Contact Niels Kofoed, Niels.Kofoed@kiewit.com, (503) 849-8459, or

Daron Toll, Daron.Toll@kiewit.com, (562) 946-1816 for questions.

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit directly.

**Equal Opportunity Employer
Contractor #876881**

REQUESTING SUB-BIDS

From All Qualified

Disadvantaged Business Enterprises (DBE)

Subcontractors/Sub-consultants/Suppliers/Vendors for:

Firestone Boulevard Bridge Over San Gabriel River Replacement

Owner: City of Norwalk

Engineering Division

Reyes Construction is requesting bids for the following trades: Subcontractors - surveying, SWPPP, scheduler, demolition, clearing grubbing, structure excavation, structure backfill, dirt import, wet utilities, fiber optic relocation, reinforcing steel, structural concrete, minor concrete (curb, curb gutter, sidewalk and driveways), CIDH Piles, Stamped Concrete, stain concrete, anti-graffiti, concrete, slope paving, concrete barrier(type26), joint seal, electrical, landscape and irrigation, metal beam guardrail, temporary fencing, permanent fencing, tubular hand railing, welding, asphalt grinding, AC paving, AC dike, traffic striping and signage, street sweeping. Suppliers & Vendors- rental equipment, traffic control material and equipment, construction trailer, BMP Materials, K-rail, Aggregate, Crushed aggregate base(CAB), deck drain, PVC pipe & fittings, catch basin filter inserts, steel casing, reinforced concrete pipe(RCP), bridge deck drainage system, filter fabric, geocomposite drain, miscellaneous metals, ready mix concrete, concrete, concrete accessories, concrete forms, detectable warning surface, form liner, bearing pads, precast girders, precast columns, hot mix rubber asphalt, hot mix asphalt.

BID DATE: February 12, 2014 @ 11:00 AM

Reyes Construction, Inc.

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 • Fax: 909-622-3053

Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

1.) <http://www.bidmail.com/Sublogin.aspx>
(To request an invite please email estimating@reyesconstruction.com)

2.) Via share file at estimating@reyesconstruction.com

3.) Plans and Specifications may be obtained for a fee from City of Norwalk Engineering Division
12700 Norwalk Blvd, Norwalk, CA 90650

Please fax quotes to: 909.622.3053



Swinerton Builders Hawaii and Vice President and Division Manager George S. Ehara were recently honored by the Hawaii Regional Council of Carpenters with the 2014 Outstanding Union Builder of the Year award! This honor is given annually to a contractor who has made exceptional contributions to the construction industry and the community, in addition to taking a cooperative approach to labor-management relations and demonstrating strong support of union construction.

Within a short span of 10 years, Swinerton's renewed Hawaii presence has grown from a small, two-person office space in downtown Honolulu to one of the state's premier contractors. "Swinerton had been out of the Hawaii market for almost 30 years. George was able to reestablish the company's presence and, in the process, make it even stronger than it was before," noted John White, Executive Director of PRP. "Our industry and our community have benefited from his dedication to quality, commitment to excellence and active support of his employees." Ron Taketa, Executive Secretary-Treasurer of the Hawaii Regional Council of Carpenters, also went on to commend the company's leadership, stating, "Swinerton Builders beat the odds. The company not only survived, but thrived during the recession. Today, Swinerton is the second largest contractor in the state."

George proudly accepted the award with Hawaii's governor in attendance, along with several state officials and construction industry leaders. "I share this award with all of the employees of Swinerton who work hard every day to deliver projects that add value to our community and that we can be proud of," he said.

**Congratulations to George and the
entire Swinerton Builders Hawaii team!**



The Best Cities for African Americans

List of the best cities and towns for African American people to live. If you are looking for a new city to relocate your family or just start over by yourself, this list answers the vital question, "Which cities are best overall for African Americans?" Before packing up all of your worldly belongings into a U-Haul and heading out on the road, you should find out which cities are best for the needs of African American people. The cities on this list are highly populated by other African American people, so there are strong communities filled with the types of amenities that any family could need.

These cities also cover some of the most essential aspects of finding a great place to live for African Americans. There are a high percentage of black college graduates in some of these cities, so the universities have a history of being positive for African

Americans. These cities also have good public education, a strong cultural community, affordable housing, and a great employment record.

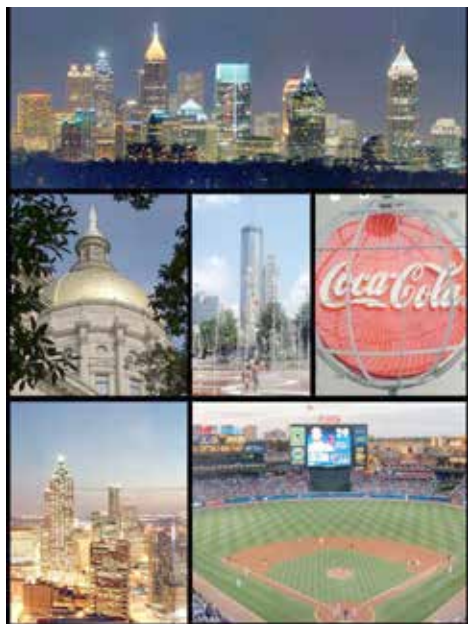
You may want to leave your old life behind for the warm community of New Orleans or the strong educational system of Dallas. This list includes all of the best cities for all types of purposes for African Americans.

List Criteria: U.S. cities with large African American populations that have welcoming and thriving black communities

Link: <http://www.ranker.com/list/best-cities-for-african-americans/ranker-travel>

Source: Ranker.com

#1 Atlanta



#2 Memphis



#3 Charlotte



#4 New Orleans



#7 Greensboro



#40 San Francisco



#5 Raleigh



#6 Baton Rouge



Visit the link below for the FULL LIST

www.ranker.com/list/best-cities-for-african-americans/ranker-travel?format=GRID&page=1



Newly Announced February Events at the San Francisco Port

In celebration of Black History Month, the exhibition of the African-American Freedom Trail opens at the Port of San Francisco headquarters at Pier 1 (The Embarcadero at Washington Street) on Monday, February 3, 2014. Sponsored by San Francisco Travel, Holiday Inn-Civic Center, Fairmont Hotels, ParkSFO, HCA & Associates, Café Golo and Sheba Lounge, the four panels will hang in the front lobby area of the Port offices during February 2014 (Monday-Friday, 8:00 a.m. to 5:00 p.m.) to support the seven-week community learning series Come to the Water: Teaching San Francisco Black History. A companion brochure is available at the Port of San Francisco and the Visitor Information Center of San Francisco Travel.

On Friday, Feb. 21, 2014 at 10 a.m. in the Port's Bayside Room at Pier 1, the Black Maritime Heritage Festival will present the maritime history of African-Americans in the Bay Area with representatives from various agencies describing

potential water-related careers for school children. The festival ends with a march to the new statue of Capt. William Alexander Leidesdorff erected by Clinton Reilly Holdings at Leidesdorff and Pine Streets in the financial district.

Curated by Oxford University Press historian John William Templeton, the panels show the global impact of local pioneers towards freedom and justice as well as interesting personalities in the fields of religion, literature, politics and business. Templeton presents the Come to the Water course on Saturdays Feb. 1, 8, 15, 22, March 1, 5 at the Visitor Center of the San Francisco Maritime National Historical Park at Hyde and Jefferson Streets.

For more information, contact John Templeton at johnwtempleton@yahoo.com.

Expedia CruiseShipCenters to Open New Store in Bay Area This March

Expedia(R) CruiseShipCenters(R) -- part of Expedia(R) Inc, the largest online travel company in the world -- announced plans to add 30 new retail franchises in North America over the next year. With more than 180 stores already operating in North America, Expedia CruiseShipCenters has identified Houston, TX and surrounding areas as prime markets for new franchise development and will open its first retail location in the Bay Area this March.

According to Cruise Lines International Association (CLIA), the Port of Galveston was the second fast growing cruise port in the United States in 2012 and currently offers cruises with Royal Caribbean International, Princess Cruises and Disney Cruise Line embarking from Galveston to the Caribbean and Bahamas.

"With 11% of all North American cruise guests coming from Texas, it makes sense for us to focus on this state as a growth market for new Expedia franchise locations," says Matthew Eichhorst, President of Expedia CruiseShipCenters. "Our Promise is to navigate spectacular vacation experiences for cruisers -- wherever they live -- and we see enormous potential to reach those customers and provide that service locally in the Houston area."

New Franchise Partner, Riyaz Momin, will open his new Expedia CruiseShipCenters location this March at 400 West Bay Area Blvd in Webster, TX. As a full-time owner/operator of the business, Momin is in process of setting up his store, and recruiting his team of Vacation

Consultants who will offer personal service and expert advice on cruises and vacations to travelers in the Bay Area.

Since the franchise began in 1987, Expedia CruiseShipCenters has been providing business opportunities for outgoing leaders like Momin who want to build income, wealth and equity in a retail business. Expedia Franchises are full service travel agencies located in a strip mall or other street-level retail spaces, selling cruises, packaged vacations, tours and more. The franchise's model focuses on providing local, personal service, in addition to Expedia prices.

Expedia CruiseShipCenters will be exhibiting at the Franchise Expo South on February 6-8, 2014 at One Reliant Park in Houston as thousands of entrepreneurs and business owners come together to learn about franchise opportunities and share information on the franchise industry as a whole. Momin will be attending the Expo with Franchise Sales Managers, Jeff Warkentin and Jasmine Moore, representing Expedia CruiseShipCenters for the Southwestern U.S. market.

The cruise industry continues to grow with 50 million North Americans interested in taking a cruise in the next three years and 20 new cruise ships planned to set sail by 2017 (CLIA). Since more than two-thirds of all cruises are booked through a travel agent, cruise lines are turning to major travel agency brands to help them fill capacity.

For travel information or to research cruise and vacation options, visit www.cruiseshipcenters.com/BayAreaHouston. For information on franchise opportunities visit www.expediafranchise.com.

ABOUT EXPEDIA CRUISESHIPCENTERS

Named a fast-growing franchise by MSN Money, Expedia CruiseShipCenters provides exceptional value and expert advice for travelers booking cruises and vacations through its network of 180 franchise locations. As part of Expedia, Inc., the company's 4,000 Vacation Consultants have been navigating spectacular vacation experiences for customers across North America for more than 25 years. For more information on joining the Expedia CruiseShipCenters team, visit www.expediafranchise.com or www.joincsc.com/BayAreaHouston.

Expedia is either a registered trademark or trademark of Expedia, Inc. in the U.S. and/or other countries. Other logos or product and company names mentioned herein may be the property of their respective owners. (C) 2014 Expedia, Inc. All rights reserved. CST # 2029030-50 and CST # 20893-43

Link: www.cruiseshipcenters.com/en-US/BayAreaHouston/home

Source: Expedia CruiseShipCenters



Expedia
cruiseshipcenters



Statement by Secretary **Kathleen Sebelius** on African American History Month

Today, we celebrate the beginning of African American History Month, a time for all Americans to recognize the countless contributions African Americans have made to our nation, including major advances in scientific research and public health.

During African American History Month, we draw inspiration from the courage of trailblazers like Dr. Rebecca Lee Crumpler, the first African-American woman in our nation's history to receive a M.D. degree. In the face of seemingly insurmountable odds, Crumpler overcame the deeply entrenched discrimination of her time and in 1864 graduated from New England Medical College.

We also honor the legacy of innovators like Dr. George Washington Carver, who earned global recognition in the early 20th century for his groundbreaking research in the fields of agriculture and nutrition. A brilliant scientist, Dr. Carver used his skills to help the most vulnerable in society, educating poor farmers on ways to cultivate alternative crops that would yield more abundant and nutritious harvests.

This year, we will commemorate the 50th anniversary of the signing of the Civil Rights Act of 1964, a critical turning point in the fight against racial segregation and discrimination. As we reflect on how far we have come, we also recognize that there is much work to do.

This administration has made reducing the long standing disparities in health care in the African American community a top priority. African Americans suffer from higher rates of a range of illnesses as compared to the general population, yet are 55 percent more likely to be uninsured than white Americans.

A critical step toward improving the health of communities of color is expanding access to affordable health coverage, and that's what the Affordable Care Act does. Through the Health Insurance Marketplace, 6.8 million uninsured African Americans have new options for affordable health coverage that covers a range of benefits, including important preventive services with no out-of-pocket costs.

According to a recent HHS study, six out of 10 uninsured African Americans are currently eligible for Medicaid, the Children's Health Program (CHIP) or financial assistance to purchase private coverage through the Health Insurance Marketplace. But, if all states took advantage of new opportunities to expand Medicaid coverage under the law, 95 percent of uninsured African Americans would be eligible for Medicaid, CHIP or financial assistance to buy Marketplace coverage.

As outlined in the HHS Action Plan to Reduce Racial and Ethnic Health Disparities, we are committed to continuously assessing the impact of all policies and programs on racial and ethnic health disparities.

Today, we renew our pledge to ensure that every child in this country has the chance to live a healthy life and reach their full potential. Please join us in our efforts to improve the lives of millions of Americans by expanding access to health care and reducing health disparities.

Source: U.S. Department of Health & Human Services

Black (African-American) Facts: February 2014

Profile America Facts for Features

To commemorate and celebrate the contributions to our nation made by people of African descent, American historian Carter G. Woodson established Black History Week. The first celebration occurred on Feb. 12, 1926. For many years, the second week of February was set aside for this celebration to coincide with the birthdays of abolitionist/editor Frederick Douglass and Abraham Lincoln. In 1976, as part of the nation's bicentennial, the week was expanded into Black History Month. Each year, U.S. presidents proclaim February as National African-American History Month.

Note: The reference to the black population in this publication is to single-race blacks ("black alone") except in the first section on "Population." In that section the reference is to black alone or in combination with other races; a reference to respondents who said they were one race (black) or more than one race (black plus other races).

Population

44.5 million

The number of blacks, either alone or in combination with one or more other races, on July 1, 2012, up 1.0 percent from July 1, 2011.

Source: Population Estimates
<http://factfinder2.census.gov/faces/tableservices/jsf/pages/product-view.xhtml?src=bkmk>

77.4 million

The projected black, either alone or in combination, population of the United States (including those of more than one race) for July 1, 2060. On that date, according to the projection, blacks would constitute 18.4 percent of the nation's total population.

Source: Population projections Table 4 and 5
www.census.gov/population/projections/data/national/2012/summarytables.html

3.7 million

The black population in New York, which led all states as of July 1, 2012. Texas had the largest numeric increase since 2011 (87,000). The District of Columbia had the highest percentage of blacks (51.6 percent), followed by Mississippi (38.0 percent).

Source: Population Estimates
www.census.gov/newsroom/releases/archives/population/cb13-112.html

1.3 million

Cook County, Ill. (Chicago) had the largest black population of any county in 2012 (1.3 million), and Harris, Texas (Houston) had the largest numeric increase since 2011 (20,000). Holmes, Miss., was the county with the highest percentage of blacks in the nation (83.1 percent).

Source: Population Estimates
www.census.gov/newsroom/releases/archives/population/cb13-112.html

Serving Our Nation

2.4 million

Number of black military veterans in the United States in 2012.

Source: 2012 American Community Survey
http://factfinder2.census.gov/bkmk/table/1.0/en/ACS/12_1YR/C21001B

Education

83.2%

The percentage of blacks 25 and older with a high school diploma or higher in 2012.

Source: 2012 American Community Survey
http://factfinder2.census.gov/bkmk/table/1.0/en/ACS/12_1YR/S0201/popgroup~004

18.7%

The percentage of blacks 25 and older who had a bachelor's degree or higher in 2012.

Source: 2012 American Community Survey
http://factfinder2.census.gov/bkmk/table/1.0/en/ACS/12_1YR/S0201/popgroup~004

1.6 million

Among blacks 25 and older, the number who had an advanced degree in 2012.

Source: 2012 American Community Survey
http://factfinder2.census.gov/bkmk/table/1.0/en/ACS/12_1YR/B15002B

3.7 million

Number of blacks enrolled in college in 2012 compared with 2.9 million in 2007, a 28 percent increase.

Source: 2012 American Community Survey
http://factfinder2.census.gov/bkmk/table/1.0/en/ACS/12_1YR/B14007B/0100000US

http://factfinder2.census.gov/bkmk/table/1.0/en/ACS/07_1YR/B14001B/0100000US

Voting

17.8 million

The number of blacks who voted in the 2012 presidential election. In comparison to the 2008 election, about 1.7 million additional black voters reported going to the polls in 2012.

Source: The Diversifying Electorate — Voting Rates by Race and Hispanic Origin 2012
<http://www.census.gov/prod/2013pubs/p20-568.pdf>

You can view more facts here:
www.census.gov/newsroom/releases/archives/facts_for_features_special_editions/cb14-ff03.html

PUBLIC LEGAL NOTICES



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. JOC-J23(R)
(ID No. JCC14023)
JOB ORDER CONTRACT
NO. J23 GENERAL BUILDING
SERVICES (REBID)**

Sealed bids will be received at 1155 Market Street, 4th Flr, SF, CA 94103 until **2:30 p.m. on February 26, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or obtained on a CD format from 1155 Market St., 4th Flr, SF, CA 94103, telephone 415-554-6229, at no cost. Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The advertisement for bids is for the award of a Job Order Contract (JOC). Work is accomplished by issuing Task Orders to the successful contractor during the term of the contract. The scope of work may include repair, alteration, modernization, maintenance, rehabilitation, demolition and construction of infrastructure, infrastructure, buildings, structures, or other real property.

The Contract Term is 3 years from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Task Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended for additional 2 years to complete the work of issued Task Orders, but no new Task Orders will be issued after the first 3 years.

The Maximum Contract Value is \$3,000,000, with a minimum of \$50,000 worth of Task Order(s) to be issued during the Contract Term. For more information, contact the JOC Manager, Jason Chin at 415-558-4420.

Bids will not be accepted from contractors currently holding a JOC contract with the Department of Public Works, except when such existing JOC contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has performed work valued by the City in an amount equal to or exceeding 90% of the maximum dollar amount of the existing JOC contract.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

Each Task Order will include liquidated damages, and each Task Order will be on a Lump Sum basis computed using pre-set unit prices and the Adjustment Factors. Progressive payments will

be made on Task Orders with construction duration of more than 45 calendar days.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Romulus Asenloo at 415-581-2321 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference (Bidders who attended the pre-bid conference for the original bid can use that attendance to receive 15 points on this rebid). Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held **February 11, 2014, at 1:30 p.m.**, at 30 Van Ness Avenue, 5th Floor Main Conference Room. Bidders are strongly encouraged to attend to obtain information regarding the Job Order Contract program.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for no less than \$150,000, an amount equal to ten percent (10%) of the Initial Performance Bond and Initial Payment Bond amount of \$1,500,000, must accompany each bid.

Class "B" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

2/6/14
CNS-2583448#
SMALL BUSINESS EXCHANGE



UCLA

**ADVERTISEMENT
FOR PREQUALIFICATION
(CAST IN PLACE CONCRETE & REINFORCING STEEL SUBCONTRACTORS)**

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective cast in place concrete & reinforcing steel subcontractor bidders (hereafter "subcontractors") for the following project:

**TEACHING AND LEARNING CENTER FOR
HEALTH SCIENCES
PROJECT NUMBER 944020.02
UNIVERSITY OF CALIFORNIA,
LOS ANGELES**

PREQUALIFICATION OF PROSPECTIVE BIDDERS: The University has determined that subcontractors who submit bids on this project must be prequalified.

Prequalified subcontractors will be required to have one of the following California contractor's licenses:

**A License (General Engineering)
OR
C-8 License (Concrete)
OR
B License (General Building)**

GENERAL DESCRIPTION OF WORK: The Project will construct a six to seven-story, approximately 120,000 gsf building. The building will be LEED® certified, targeting a Gold rating. The building will contain learning and support spaces including formal learning rooms, informal learning spaces, common areas, student amenities and administrative offices. Formal learning rooms shall include a 220 seat lecture hall, two 200-seat multipurpose rooms, case study rooms, teaching labs, problem based learning rooms and seminar rooms. The building shall also contain a public lobby and entrance, administrative and Deans' offices and student oriented spaces. The scope of the work shall also include relocation of and connections to campus utilities, provision of building systems, provision of life safety systems, provision of a communications vaults and conduits, roadway reconfigurations and landscape and hard scape improvements.

The total Project Construction Budget is \$74,000,000 to \$85,000,000.

Estimated Construction Cost for this Cast In Place Concrete & Reinforcing Steel bid package is \$12,000,000.00

PREQUALIFICATION SCHEDULE: On, January 31, 2014, prequalification documents will be available to intending subcontractors online at www.capitalprograms.ucla.edu and will be issued at no cost at:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951395
Los Angeles, California 90095-1395
310-825-7015

MANDATORY PRE-QUALIFICATION CONFERENCE: A Mandatory Pre-Qualification Conference will be conducted on February 7, 2014 beginning promptly at 10:00 a.m. Only subcontractors bidders who participate in the Conference in its entirety will be allowed to submit prequalification documents and, if prequalification is achieved, bid on the Project as cast in place concrete and reinforcing steel subcontractors. Participants must arrive at or before the above-specified

time. Persons arriving later than said time will not be allowed to submit prequalification documents or submit bids as cast in place concrete and reinforcing steel subcontractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact University's Project Manager Ara Aroyan at (310) 206-0348.

NOTES:

1. *Attendee shall be a staff member of the general contractor bidder's firm who will be actively involved in responding to this Prequalification, and who is highly knowledgeable of the firm's potential response to the prequalification criteria.*

2. *Attendees are advised that parking may be difficult. Attendees must allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.*

SUBMITTAL DEADLINE: Each Bidder's completed Prequalification Questionnaire and associated documents must be received at the above-listed University Contracts Administration office in a sealed envelope no later than:

February 19, 2014 at 3:00 p.m.

NOTE: Only hard copy submittals will be accepted. Oral, telephonic, electronic mail (e-mail), facsimile, or telegraphic Prequalification Questionnaires are invalid and will not be accepted. Only University's Prequalification Questionnaire (and associated documents) will be accepted. University reserves the right (but is not obligated) to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Any person or entity not satisfied with the outcome of the prequalification must file a written notice challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination as further detailed in the Prequalification Questionnaire. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
(Visit our website at:
<http://www.capitalprograms.ucla.edu>)



PUBLIC LEGAL NOTICES

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

374 PARNASSUS DEMOLITION AND LANDSCAPE

Project No.: M2610 / Contract No.: SL0267

DESCRIPTION OF WORK:

This project involves the demolition of a seismically compromised building, the construction of a plaza on the existing foundation slab, improvements to existing slab, landscaping of the sloped site, perimeter planters, replacement of existing stairs and ornamental landscaping and temporary irrigation within the previous building footprint.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as via the online Supplier Registration and Sourcing (SRS) system with the Bid Form.

PROCEDURES:

Bidding Documents will be available beginning **February 4, 2014 at 10AM** by requesting via e-mail to RFX@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No. M2610 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the bidding document.

Bidders must attend a **mandatory** pre-bid conference at **9AM, February 11, 2014**. For details, see <http://www.cpfm.ucsf.edu/contracts/index.htm>

(Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Sealed bids must be received on or before **3:00 PM, February 26, 2014** using the UC SRS system accessible through <https://suppliers.sciquest.com/UCOP/>. Bids will be opened at **3:05 PM** at Minnesota St. Finance Service Center, University of California, Can Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343.

Prior to the Bid Deadline and after bid opening, the University may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline, if no material changes are made to the bidding documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Bidding Documents and who has provided a street address and/or facsimile number for receipt of any written pre-bid communications.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the non-discrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION:
General Engineering Contractor

LICENSE CODE: A

ESTIMATED CONSTRUCTION COST: \$500,000 to \$550,000

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, San Francisco
February, 2014

EASTERN CONTRA COSTA TRANSIT AUTHORITY

Request for Proposal #2014-001 Bus Route Evaluation and Re-design

The Eastern Contra Costa Transit Authority (ECCTA) is accepting proposals from qualified firms to evaluate and re-design ECCTA's bus routes to increase overall efficiency in response to several local road projects, the widening of the major local freeway, and the anticipated extension of regional rail service (BART) into ECCTA's service area.

A pre-proposal conference will be conducted at 2:00 pm, Pacific Time, on February 18, 2014, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California. Attendance at this conference is recommended but not required.

Technical and Price Proposals are due to ECCTA on or before 2:00 pm Pacific Time on March 14, 2014, at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. Proposals received after said time or at any other place other than the time and place stated in the RFP will not be considered. Submitted proposals must include the ECCTA Proposal Cover Form and the ECCTA Price Proposal Form. Any proposal submitted without these forms will be considered non-responsive and will be rejected.

Copies of the RFP documents may be obtained from:

Ann Hutcheson
Director of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue, Antioch, CA 94509
Telephone: (925) 754-6622
Facsimile: (925) 757-2530
www.trideltatransit.com

ECCTA intends to procure the highest quality service possible for the best value possible.

Accordingly, the Proposal and Contract Award process contains eight periods:

1. RFP publication period
2. Technical and Price Proposal submission period
3. Technical Review Committee screening period
4. On site interview period
5. Technical Review Committee preliminary evaluation period
6. Best and Final Offer period
7. Technical Review Committee recommendation period
8. Contract award period

This contract is subject to the receipt of financial assistance from Caltrans and may also be subject to a grant contract between Caltrans and ECCTA. This contract is subject to laws and regulations governing the use of Caltrans Statewide or Urban Transit Planning Studies grant funds.

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this Request for Proposal (RFP); Disadvantaged Business Enterprises will be afforded full opportunity to submit proposals in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin.

EASTERN CONTRA COSTA TRANSIT AUTHORITY

NOTICE INVITING BIDS For Printing Bus Schedules IFB #2014-002

Eastern Contra Costa Transit Authority (ECCTA), a Joint Powers Agency located in eastern Contra Costa County, California, is accepting bids from qualified firms for a three year contract to print bus schedules for its administration facility at 801 Wilbur Avenue, California.

This contract shall include the furnishing of all labor, materials and services as set forth in the Scope of Work section of this IFB. A pre-proposal conference and a tour of the facility for interested parties will be held on Wednesday, February 12, 2014, at 10:00 am, local time. Attendance at this conference is recommended but not required.

IFB's are due to ECCTA on or before 2:00 pm, local time, on Thursday, March 6, 2014, at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. IFB received after said time or at any other place other than the time and place stated in the IFB will not be considered. IFB must be submitted on the enclosed ECCTA form. Any bid submitted on any other form will be considered non responsive and will be rejected.

Copies of the IFB documents are available:

Ann Hutcheson
Eastern Contra Costa Transit Authority
801 Wilbur Avenue
Antioch, CA 94509
Telephone: (925) 754-6622
www.trideltatransit.com

ECCTA hereby notifies all bidders that it will affirmatively ensure that in regard to any contract entered into pursuant to this IFB, Disadvantaged Business Enterprises will be afforded full opportunity to submit a bid in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin in consideration for an award.

This contract is subject to the receipt of financial assistance from the U.S. Department of Transportation, Federal Transit Administration (FTA) and local sales tax funds, and may also be subject to a grant contract between the Metropolitan Transportation Commission (MTC) and ECCTA. The contract is subject to laws and regulations governing the use of such funds. Full compliance with applicable Safety and Health Standards, DBE requirements, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful bidder.

Bids will be examined and reported to the ECCTA Board of Directors at a meeting within sixty days after the bid opening. ECCTA reserves the right to reject any and all bids, or to waive any irregularities or informalities in any bid or in the IFB procedure, or to postpone the bid opening for good cause.

Office of the CEO
February 3, 2014

subscribe today

1 year subscription
\$250.00

Call for more information
800-800-8534

- Access up-to-date business news
- Utilize SBE Bid services
- Utilize business resources



Public Legal Advertisers:

The Small Business Exchange gives you more coverage and better results

The best way to reach the African American, Chinese and Hispanic communities

Resolution 242-12: On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13: African American, Chinese, Hispanic.

And the best return on your advertising dollar

The Small Business Exchange assists public agencies in buying goods and services through economic downturns and budget cuts by offering lower advertising rates and cost-efficient value-added services.

Advertise in the Small Business Exchange and receive these benefits:

- Targeted distribution by industry, location, focus group(s) from our comprehensive and constantly updated 1.5 million business-to-business database.
- Our multi-channel distribution system delivers your message via print, email and online for maximum exposure.
- More bidders, which reduces the cost of goods and services to purchase.
- Wider and more diverse business participation.

SBE Advertisers are always among good company!

- San Francisco BART
- San Francisco DPW
- San Francisco Housing Authority
- San Francisco International Airport
- City of Berkeley
- CA Highway Patrol
- CA State Lottery
- CSU Fresno
- CSU Fullerton
- CSU Los Angeles
- CSU Monterey Bay
- CSU Office of the Chancellor
- City of Ontario
- CSU Stanislaus
- DPR Construction Inc.
- Golden Gate Bridge District
- Los Angeles Co DPSS
- Los Angeles Co MTA
- Metropolitan Water

- District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
- Southern California Regional Rail Authority
- Tri Delta Transit
- UC Santa Cruz
- UC Davis
- UC Davis Medical Center
- UC Irvine Design & Const Services
- UC San Francisco CPMF
- UC San Francisco Medical Center
- UCLA
- ...and many more!

"UCLA has been advertising with the Small Business Exchange since 1993 with excellent results."

Donna Hansen, UCLA

"SBE is able to handle ads in a certain target area and in a diverse marketplace."

Eileen Martinez, The Daily Journal

The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten years . . . and has met our specific requirements . . . The Department has been more than satisfied.

Gordon Choy,
San Francisco Department of Public Works
former Division Manager
DPW Contract Administration

FICTITIOUS BUSINESS NAME • ABANDONMENT

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355757-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0356253-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355523-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355771-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355910-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0356123-00
<p>Fictitious Business Name(s): Access Advocates Address 322 Bright Street San Francisco, CA 94132 Full Name of Registrant #1 Barry Dow Address of Registrant #1 322 Bright Street San Francisco, CA 94132</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/9/2014</p> <p>Signed: Barry Dow</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/9/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 1/9/2014</p> <p>1/16/14 + 1/23/14 + 1/30/14 + 2/6/14</p>	<p>Fictitious Business Name(s): Integral Movement Systems Address 74 Brady Street #8, San Francisco, CA 94103 Full Name of Registrant #1 Janet Gee Address of Registrant #1 650 Delancey Street #420, San Francisco, CA 94107</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/30/14</p> <p>Signed: Janet Gee</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/30/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 1/30/2014</p> <p>2/6/14 + 2/13/14 + 2/20/14 + 2/27/14</p>	<p>Fictitious Business Name(s): 1.Cali Creative, 2. Your Daily Staple, 3. Merchant Association Services Address 50 Golden Gate Avenue, Apt 306 San Francisco, CA 94102 Full Name of Registrant #1 Robert V. Cali Address of Registrant #1 50 Golden Gate Avenue, Apt 306 San Francisco, CA 94102</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/24/2013</p> <p>Signed: Robert V. Cali</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/24/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 12/24/13</p> <p>1/23/14 + 1/30/14 + 2/6/14 + 2/13/14</p>	<p>Fictitious Business Name(s): FenixSearch Address 425 1st Street Unit 5104 San Francisco, CA 94105 Full Name of Registrant #1 Julius Turner Address of Registrant #1 425 1st Street Unit 5104 San Francisco, CA 94105</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/9/2014</p> <p>Signed: Julius Turner</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/9/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 1/9/2014</p> <p>1/16/14 + 1/23/14 + 1/30/14 + 2/6/14</p>	<p>Fictitious Business Name(s): FogcutterSF Address 2440 16th Street, Suite 203 San Francisco, CA 94103 Full Name of Registrant #1 CHGP LLC (CA) Address of Registrant #1 36 Sheridan Street, San Francisco, CA 94103</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/16/2014</p> <p>Signed: Caroline Hummer</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/16/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 1/16/2014</p> <p>1/23/14 + 1/30/14 + 2/6/14 + 2/13/14</p>	<p>Fictitious Business Name(s): Josh Alonzo Photography Address 2441 19th Avenue, San Francisco, CA 94116 Full Name of Registrant #1 Joshua Alonzo Espinoza Address of Registrant #1 2441 19th Avenue, San Francisco, CA 94116</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/27/2014</p> <p>Signed: Joshua A. Espinoza</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/27/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 1/27/2014</p> <p>1/30/14 + 2/6/14 + 2/13/14 + 2/20/14</p>
<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0356219-00</p> <p>Fictitious Business Name(s): 1.) Palette 2.) Palette Software Address 156 2nd Street, San Francisco, CA 94105 Full Name of Registrant #1 Correlytx LLC (CA) Address of Registrant #1 440 Davis Court, San Francisco, CA 94111</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/30/2014</p> <p>Signed: John Abdo</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/30/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 1/30/2014</p> <p>2/6/14 + 2/13/14 + 2/20/14 + 2/27/14</p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0356284-00</p> <p>Fictitious Business Name(s): QUOTIA Address 912 York Street, San Francisco, CA 94110 Full Name of Registrant #1 QUOTIENT LOGIC, LLC (CA) Address of Registrant #1 912 York Street, San Francisco, CA 94110</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p>Signed: Steve Mason</p> <p>This statement was filed with the County Clerk of San Francisco County on 2/3/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 2/3/2014</p> <p>2/6/14 + 2/13/14 + 2/20/14 + 2/27/14</p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0356385-00</p> <p>Fictitious Business Name(s): KIDMADE MEALS Address 201 Harrison Street Apt 525 San Francisco, CA 94105 Full Name of Registrant #1 Amy Nghe Address of Registrant #1 201 Harrison Street Apt 525 San Francisco, CA 94105</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/6/2014</p> <p>Signed: Amy Nghe</p> <p>This statement was filed with the County Clerk of San Francisco County on 2/6/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval Deputy County Clerk 2/6/2014</p> <p>2/6/14 + 2/13/14 + 2/20/14 + 2/27/14</p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355726-00</p> <p>Fictitious Business Name(s): Poppy's Petalworks Address 2860 Laguna Street, San Francisco, CA 94123 Full Name of Registrant #1 Laura H. Auyeung Address of Registrant #1 1 Reposa Way, San Francisco, CA 94127</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/1/2014</p> <p>Signed: Laura H. Auyeung</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/7/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval Deputy County Clerk 1/7/2014</p> <p>1/09/14 + 1/16/14 + 1/23/14 + 1/30/14</p>		

Get Started with Goal Setting in Five Steps

Continued from page 2

continue to reappear in the process. This is a sign that you are on the right track in identifying your most important goals.

Step 4: Create a Plan

After Step 3, you should be able to identify one or two loose business goals that you want to focus on (if not, go back and start brainstorming again). SMART goal setting -- which means setting goals that are specific, measurable, attainable, relevant and time-based -- is a powerful way to move your rough goals from abstract ideas into specific action steps.

The action plan you create for accomplishing your goals should define specific actions you need to take to reach your goal, while placing a focus on why the goal is important to you and what it will mean to you once you achieve it.

Step 5: Focus on Today

Striving toward a specific business goal can be overwhelming, but if you have broken the goal down into bite-sized chunks as suggested in Step 4, then you should be able to take a series of small, digestible steps each day to get closer to your goal.

While you don't want to lose sight of the big picture, if you take an ambitious goal one step at a time, one day at a time, you will start to build momentum and confidence in yourself, and with steady and purposeful progress, you will reach your destination.

Source: About.com - Small Business Information

CLASSIFIED AD

**WORK FOR
the best as a warehouse operative!
Full/Part time positions available.
Work with special needs population.
No experience required.
Training provided.
Legal background is helpful.
Interested candidate should contact
clarkesteven1@aol.com.**

subscribe today

1 year subscription
\$250.00

Call for more information
800-800-8534

- Access up-to-date business news
- Utilize SBE Bid services
- Utilize business resources



**SMALL BUSINESS
EXCHANGE, INC.
30 Years of Small
Business Advocacy**

Visit
www.sbeinc.com
to learn how SBE
can help your business succeed!

SMALL & MINORITY BUSINESS ACCESS TO CAPITAL

Non-Negotiable:

Negotiation Doesn't Help African Americans and Latinos on Dealer-Financed Car Loans

By Delvin Davis

INTRODUCTION

Previous research shows that, on average, people of color pay more for their car loans than whites when financing a loan through a car dealer. African Americans receive higher interest rates on car loans obtained from car dealers than similarly-situated white borrowers, even after controlling for several credit measures, while those who receive loans directly from banks or credit unions do not. In addition, African Americans pay higher purchase prices for their cars, even after actively negotiating with the seller.

Theoretically, we would expect better rate pricing outcomes for consumers who both try to negotiate their interest rates and comparison shop for a loan in advance of their car purchase. Differences in levels of negotiating and comparison shopping could explain the disparities we see in rate pricing for dealer-financed loans. However, if consumers of color negotiate and shop around just as much as their white counterparts and still experience pricing disparities, it raises the possibility that other factors at the dealership prevent the car financing process from working the same for all consumers.

This report seeks to add to previous research on car loan pricing by examining differences in the car financing experience for borrowers receiving loans through car dealers. Specifically, we investigate whether racial disparities occur, considering the

consumers' attempt to negotiate their interest rates and comparison-shop at other institutions. We also examine other aspects of car buying by race and ethnicity, including the purchase of ancillary "add-on" products and the accuracy of information provided by the dealer to the customer during the buying experience.

With racial disparities in dealer interest rate pricing found in several reports, our research shows the possibility of outside factors preventing a level playing field for all consumers. This new research supports the likelihood that dealer practices, such as interest rate markups, have a discriminatory impact on borrowers of color. In brief, these are our main findings:

1. African-American and Latino consumers attempt to negotiate pricing on car dealer loans just as much as white consumers, if not more, and their levels of comparison shopping are similar to those of white buyers. Previous analyses have found racial and ethnic disparities in car loans obtained through car dealers even after controlling for credit risk factors. Here we find, in spite of attempting to negotiate pricing more than their white counterparts, people of color received higher interest rates on loans financed through dealers. Thirty-nine percent of Latinos and 32% of African Americans report negotiating their interest rate, compared to only 22% of white car buyers—yet people of color received worse pricing. In fact, we found that people of color received higher interest rates compared to white buyers who did not attempt to negotiate at all. People of color did report slightly lower levels of comparison-shopping than white car buyers, but the very small differences would not account for the disparities in interest rates received.

2. More borrowers of color reported receiving misleading information about their loans from car dealers. Misrepresentations serve to negate the impact of negotiations or comparison shopping. People of color are more likely to have the dealer indicate they are getting the "best rate available," and be told that add-ons are mandatory purchases. In addition, people of color are more likely to be unaware of dealer interest rate markups. These three factors are also associated with higher delinquency rates, and therefore a greater chance of losing the car through repossession.

3. African Americans and Latinos are nearly twice as likely to be sold multiple add-on products as white consumers. Add-on products such as various kinds of warranty and insurance coverage are sold at the dealership's financing office, often with significant price markups. Dealers sell African Americans and Latinos multiple add-ons approximately 30% and 27% of the time, respectively, compared with 16% of the time for whites. Multiple add-ons are also associated with greater chances of delinquency and therefore create a greater risk of repossession.

You can read the full article on our website by visiting the link below:

http://www.sbeinc.com/cms.cfm?fuseaction=news_detail&articleID=606&pageID=25

Source: Center for Responsible Lending

Short Term Lending Program

Overview

The Short Term Lending Program (STLP) enables small businesses to gain access to the financing they need to participate in transportation-related contracts.

Eligibility

DBE Certified or SBA Certified under Section 8(a); Small Disadvantaged Business; HUBZONE Empowerment Contracting Program; and Service-Disabled Veterans

Startup businesses are not eligible to apply for the STLP. It is recommended that a business have an established track record.

Funds are not available for equipment purchases; long-term debt; refinance of existing debt; payment of non-current taxes; distributions or other payments to stockholders; or 100% contract mobilization.

Loan Details

Maximum Loan Amount: \$750,000

Interest Rate: It is a variable rate tied to the Prime Rate published in the Wall Street Journal.

Loan Term: Normally, the line of credit covers a one-year period. The applicant has the option of requesting one or more renewals; however, the line of credit cannot exceed five years. The PL has the option of providing the line of credit for less than one year. The line of credit amount can be increased during the term if the applicant obtains additional transportation contracts.

Normally covers one-year period and one or more renewals may be requested.

Turnaround Time: 30 to 60 days

Ready to Apply?

Completed loan application should be sent to the Participating Lender (PLs) utilizing the Small Business Transportation Resource Centers (SBTRC) with technical assistance. To find the SBTRC nearest you go to the SBTRC Directory.

Forms and Resources

- STLP Application Package Form
- STLP Checklist for NEW Participants
- STLP Checklist for Continued Participation
- Supplemental Forms and Rules

Information to be included with application

1. Business and personal financial statements (3 years).
2. Business and personal income tax returns (3 years).
3. Cash flow projections (one year).
4. Current Accounts receivable and accounts payable.
5. Company profile.
6. Current Personal Financial Statement (signed & dated).
7. Certification that all taxes are current.
8. A minimum of 3 business references.

Participating Lenders

Completed applications may be forwarded to DOT OSDBU or to the PLs. Decisions on STLPs are made by both the Participating Lender (PLs) and by the DOT.

Complete List of Participating Lenders:

www.dot.gov/osdbu/financial-assistance/participating-lenders-short-term-lending-program

OSDBU Contacts

Financial Assistance Division

Phone: 1-800-532-1169 or 202-366-4102

Email: clinton.dunn@dot.gov

Frequently Asked Questions:

www.dot.gov/osdbu/financial-assistance/frequently-asked-questions-about-short-term-lending-program

Source: U.S. Department of Transportation

SMALL & MINORITY BUSINESS ACCESS TO CAPITAL

Growth Capital through Private Investment Funds

By **Matt Varilek**,
SBA Regional Administrator

SBA's loan-guaranty programs are among the best-known ways we fulfill our mission of helping small businesses start, grow, and succeed. In FY13, for example, together with our lending partners we facilitated over \$29 billion dollars in loans to new and existing small businesses.

But for some small businesses, equity financing is a better option – and SBA has great tools to help those businesses too. One of my priorities as Regional Administrator is spreading the word that our Small Business Investment Company (SBIC) Program provides additional capital to private fund managers for investment in high-potential small businesses.

Greater capital access for our fastest-growing businesses

Costco, Amgen, Apple, FedEx, Staples, Intel – these are just a few of the well-known companies supported by SBIC investments in the past. Five decades since its creation, the SBIC program continues to be among our most innovative examples of public-private partnership, successfully channeling billions of dollars in growth capital to small businesses across the United States.

Streamlining and simplifying

To build on that track record, over the last few years President Obama and the SBA have streamlined and simplified the program. We listened to our private sector partners, and we took action to get capital in the hands of small businesses more quickly. The results speak for themselves: in Fiscal Year 2013, we facilitated 1,846 financings for a record \$3.5 billion — an 18.6% increase over the previous year.

As Regional Administrator for Region VIII, I'm committed to bringing more of that growth to Colorado, South Dakota, North Dakota, Montana, Utah, and Wyoming.

How it works

Small Business Investment Companies (SBICs) are privately owned and managed investment funds with a successful track record of investing in high-growth companies. The SBIC designation is achieved through a licensing process with SBA, which provides regulatory benefits to fund investors and access to matching funds for investment. This can double or triple the amount of capital available for investment in promising small businesses. In other words, for every \$1 the fund raises from investors, SBA can commit up to \$2 of debt, subject to a cap of \$150 million. In FY13, average fund sizes ranged from \$25 to \$30 million in private capital and typically comprised twice as much in SBA leverage.



An attractive option for banks

SBICs allow investors to earn competitive returns, and when those investors are banks they can receive Community Reinvestment Act consideration. Banks can collaborate with SBICs to provide long-term financing to small businesses that might not otherwise obtain the financing they need from traditional sources. Bank investments in SBICs are also exempt from the Volker rule's prohibition of banks investing in private equity.

Further, because the SBA is a credit facility only and does not participate in the equity profits, banks' investment returns are significantly enhanced. Essentially, the provider of two thirds of the investment capital (i.e., the SBA) has zero participation in the profits.

How to learn more

For small business owners, visit our online directory of active SBICs in your area. For fund managers and fund investors, learn how to participate at www.sba.gov/inv. You may also email asksbic@sba.gov, or contact SBA's Region VIII office at 303 844 0505.

Source: The Minority Business Development Agency (MBDA)

Wilshire Bank Recognized as Largest SBA Lender in Los Angeles

Wilshire Bank (the "Bank"), a subsidiary of Wilshire Bancorp, Inc. (Nasdaq:WIBC) (the "Company"), today announced that it has been recognized by the U.S. Small Business Administration as the largest producer of SBA loans in the SBA Los Angeles District (Los Angeles, Santa Barbara and Ventura Counties) for fiscal year 2013. Wilshire Bank originated 130 SBA loans totaling \$46.1 million in the Los Angeles District during the SBA fiscal year ended September 30, 2013.

"This recognition is a testament to the hard work we have done to create a highly efficient process for underwriting SBA loans and helping small businesses quickly obtain the credit they need to manage and grow their businesses," said Jae Whan (J.W.) Yoo, President and CEO of Wilshire Bancorp. "We continued our strong momentum in the December quarter with our highest level of SBA loan production in the history of the Bank. I would like to congratulate our SBA lending team for their outstanding work and their success in establishing Wilshire Bank as the largest SBA lender in the Los Angeles District."

ABOUT WILSHIRE BANCORP

Headquartered in Los Angeles, Wilshire Bancorp is the parent company of Wilshire Bank, which operates 38 branch offices in California, Texas, New Jersey and New York, and nine loan production offices in Dallas and Houston, TX, Atlanta, GA, Aurora, CO, Annandale, VA, Fort Lee, NJ, Newark, CA, New York, NY, and Bellevue, WA, and is an SBA preferred lender nationwide. Wilshire Bank is a community bank with a focus on commercial real estate lending and general commercial banking, with its primary market encompassing the multi-ethnic populations of the Los Angeles Metropolitan area. For more information, please go to www.wilshirebank.com.

FORWARD-LOOKING STATEMENTS

Statements concerning future performance, events, or any other guidance on future periods constitute forward-looking statements that are subject to a number of risks and uncertainties that might cause actual results to differ materially from stated expectations. Undue reliance should not be placed on forward-looking

statements, as they are subject to risks and uncertainties, including but not limited to the risk factors set forth in our most recent Annual Report on Form 10-K and our other filings made from time to time with the Securities and Exchange Commission. Specific factors that could cause future performance and these forward-looking statements include, but are not limited to: (1) loan production and sales, (2) credit quality, (3) the ability to expand net interest margin, (4) the ability to continue to attract low-cost deposits, (5) success of expansion efforts, (6) competition in the marketplace, (7) political developments, war or other hostilities, (8) changes in the interest rate environment, (9) the ability of our borrowers to repay their loans, (10) the ability to maintain capital requirements and adequate sources of liquidity, (11) effects of or changes in accounting policies, (12) legislative or regulatory changes or actions, (13) the ability to attract and retain key person-



nel, (14) the ability to receive dividends from our subsidiaries, (15) the ability to secure confidential information through the use of computer systems and telecommunications networks, (16) weakening in the economy, specifically the real estate market, either nationally or in the states in which we do business, and (17) general economic conditions. The information in this press release speaks only as of the date of this release and Wilshire Bancorp specifically disclaims any duty to update the information in this press release. Additional information on these and other factors that could affect financial results are included in filings by Wilshire Bancorp with the Securities and Exchange Commission.

Website: www.wilshirebank.com

Source: Wilshire Bancorp, Inc

Marketing ON A Shoestring

FOR SMALL BUSINESSES & DIVERSE BUSINESSES

Marketing on a Shoestring turns prospects into sales for small businesses. SBE's 30 year lead generation database and telecommunications, print, online matchmaking services deliver prospects to which vendors can sell their goods and services. With the utilization of the 4 step marketing process, Marketing on a Shoestring will make your cash register ring all day long.

Benefits "Marketing on a Shoestring Budget" include...

- No cold calls as we do all the follow up calls saving you time and money
- We provide you the sales leads based upon the market you want to reach
- Live well-trained experienced telemarketing staff dedicated to clearly communicating your message
- Computer generated reports identifying interested leads
- Voice mail call messages to email with no missed business opportunities

SBE's Basic 4-Step Marketing Process

1. Eblasts or Fax to prospective customers	2. Your company Advertisement in SBE weekly newspaper and Daily Newsletters online and banner ad on www.sbeinc.com
3. Live Telephone & Follow Up Calls	4. Computer Generated Reports about prospects interest

Contact SBE for details on how Marketing on a Shoestring will turn leads into sales.

703 Market Street, Suite 1000
 San Francisco, CA 94103
 (800) 800-8534
 sbe@sbeinc.com
 www.sbeinc.com

ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



GOOD FAITH & BEYOND

Diversity Outreach & Subcontracting Opportunities

SBE is positioned to assist companies to enhance their good faith efforts and to strengthen their compliance with subcontracting plans.

SBE's unique business database provides a central location for disadvantaged, minority, woman, disabled veteran and other small businesses.

**ONE LOCATION,
1.6 MILLION BUSINESSES**

- SBE imports state DOT (nationwide)
- SBE imports US SBA "SAM" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies
- SBE is an outreach standard!
- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

SUB-BID REQUEST ADVERTISEMENTS

Place a sub-bid request ad in an SBE trade and focus publication:

- Small Business Exchange weekly newspaper*
- SBE Today newsletter

- SBE website www.sbeinc.com
- Ad placement services in local print publications as required

* *Adjudicated newspaper of general circulation by the Superior Court of the City and County of San Francisco*

* *Determined Outreach Newspaper for Asian, Black and Hispanic communities by the Supervisors of the City of San Francisco FY 2012-13*

TARGETED - MAILING/FAXING/EMAILING

- By focus group, industry type(s), certification and other requirements

- Complete logs

TELEPHONE FOLLOW-UP

- Script tailored to project needs, four standard or individualized questions

- Interested companies directed to bidder

COMPUTER-GENERATED REPORTS

- Full documentation, tailored to agency requirements

CONTACT US TODAY

703 Market Street, Suite 1000
 San Francisco, CA 94103
 Phone: 415.778.6250 or 800.800.8534
 Fax: 415.778.6255
 Email: sbe@sbeinc.com
 Website: www.sbeinc.com

SBE is a certified DBE, MBE, SBE firm

Grow Your Business! Subscribe to SBE

Choose an option that meets your needs...

- #1 \$250
Includes 1 year subscription to SBE newspaper with bid notices
 - #2 \$220
Includes 1 year subscription to bid notice service by fax
 - #3 \$200
Includes 1 year subscription to bid notice service by email OR by online access
- * Options include no more than 3 sub-categories persubscription

- I would like to receive bid updates by
 - Internet (login information will be emailed)
 - Fax Email
- Please choose the general category:
 - Construction Business Services
 - Professional Services Commodities
 (You will be sent a list of sub-categories from which to choose.)
- If choosing fax or email services, list keywords for bid selection: _____
- List location(s) of where your company will work: _____

Company Name _____

Contact _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

Email _____

- Subscriptions are non-refundable. Subscriptions begin upon receipt of payment.
 - Make check payable to: Small Business Exchange, Inc.
 - Mail payment & form to:

703 Market Street Suite 1000, San Francisco, CA 94103

Fax your subscription form to (415) 778-6255

Check Enclosed Charge (circle one) VISA/MC/AMEX

Account # _____ Exp. Date _____

